

# Close to **70 years** of trade fairs for the Food and Beverage **industry**

**1958** was the year of the first major food and beverage industry trade fair at NOVA Spektrum, and it has since been held every second or third year.

NOVA Spektrum hosts some of the largest events in Norway, as UMAMI Arena and Nor-Shipping.

NOVA Spektrum has developed and organized both national and international trade fairs, congresses, and events for more than 100 years.



### The Gateway to the Nordic market

UMAMI is the **B2B arena** where the **future is explored**, **new solutions** are showcased, **inspiration is shared**, and **valuable relationships** and **business** are born in meeting with first moveres – **The Professional!** 

UMAMI **Exhibition** 

UMAMI Conferences

UMAMI **Stages**  UMAMI Championships



### FACTS & FIGURES UMAMI Arena 2025



#### UMAMI ARENA CHAMPIONSHIPS

### Inspiration, Creativity and impressive Craftsmanship



#### **Partners**

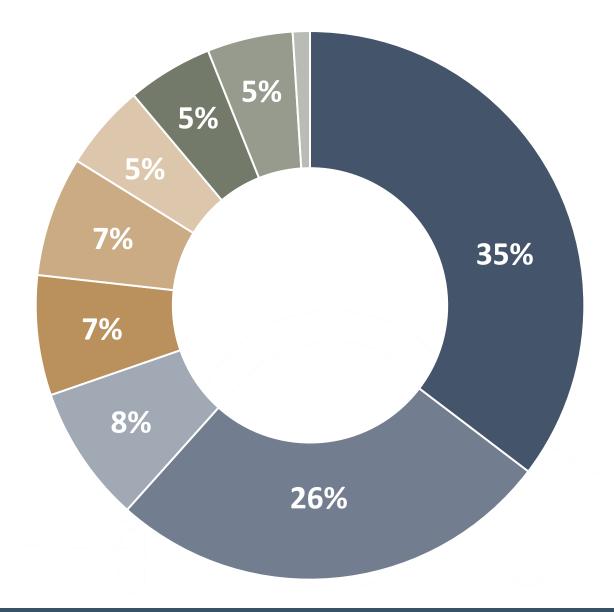
Norwegian Chefs Association (NKL), Opplysningskontoret for frukt og grønt, Federation of Norwegian Bakers and Confectioners, Pizza Champion Cup Norway, Vladimir Pak, Norsk Bartender Forening, Norsk Kaffeinformasjon.

Kitchen partner: Electrolux Professional



### VISITORS 2025

- Hospitality, restaurants, catering, nightlife 35%
- Importers/manufacturers/suppliers 26%
- Canteens 8%
- Bakeries/patisseries/cafés 7%
- Institutional kitchen 7%
- Retail 5%
- Public procurement 5%
- Student/education 5%
- Convenience 1%



FEEDBACK

**VISITOR** 

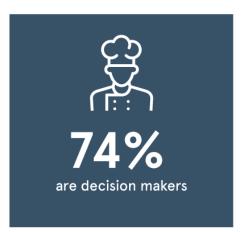
20.891 visitors

93%
were very well or well satisfied with the fair



93%

thinks it is the most important meetingplace for the industry



#### **EXHIBITOR**



93%

were very well or well satisfied with the fair





70%

have received or expect orders in connection to the fair



97%

will participate or is considering participating at the next trade fair

### EXHIBITORS PRODUCT CATEGORIES at UMAMI Arena 2027



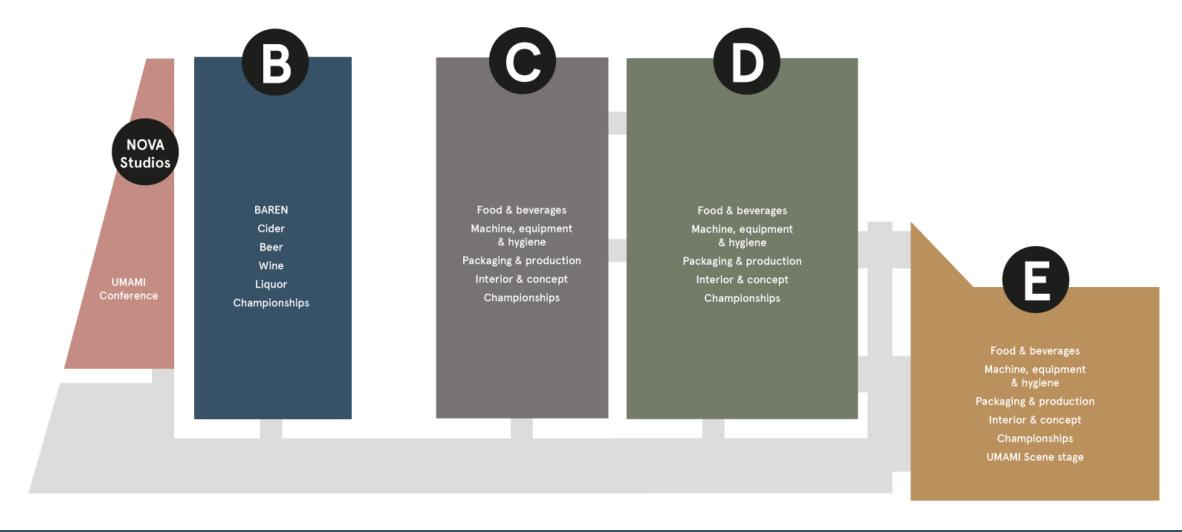








### FLOORPLAN UMAMI ARENA 2027



#### NATIONAL PAVILION

## Opportunities don't happen. You create them!

The National Pavilion host each participant nation's representation during UMAMI Arena.

National Pavilion makes each exhibitor more visible and effective.

The National pavilion can be tailored and build by our Designers with own Project Management at NOVA Spektrum.

Example of tailored made National Pavilion......











### Your Gateway to the Nordic Market

Located within "BAREN", specialized hall for alcoholic beverages,

 Wine Street offers a unique platform for showcasing wine to a highly targeted audience of buyers and decision-makers from the hospitality and licensed trade sectors.

### Why Exhibit at Wine Street?

- Unique Exposure in a Regulated Market
- Alcohol marketing is strictly regulated in Norway and across the Nordics. UMAMI Arena
  offers the opportunity to showcase your brand, build awareness, and connect with
  industry professionals and key stakeholders.
- Direct Access to Decision-Makers
- You will reach exactly the right audience handpicked professionals from restaurants, hotels, bars, and nightlife venues. All visitors are employed by a licensed business, guaranteeing valuable connections and high-quality leads.







### We make it easier for international exhibitors

UMAMI Arena has entered a collaboration with **Trade and Distribution** – a specialist in logistics and market access. In partnership with Trade and Distribution AS **(TAD)** we will:

- Assistance with the temporary import of products to be showcased at UMAMI Arena
- Practical support with logistics, customs clearance, and goods handling, to guidance on Norwegian regulations and consumer preferences
- Market Status Report 2025 gives you the facts, insights, and strategies to succeed with key findings from Retail (DVH), Foodservice (HoReCa), and Convenience (KBS).
  - Overview of growth drivers, challenges, and macro trends:

https://umamiarena.no/import-partner\_en/



