



Under the patronage  
of the Government of  
the Republic of Kosovo



**EXPOKOS**

**INTERNATIONAL FAIR EXPOKOS**  
**21<sup>st</sup> Edition | 25 - 26 May 2022**  
Prishtina, Kosovo



**ufi**  
Approved  
Event

# *The Balkans Gate!*



# **INTERNATIONAL FAIR EXPOKOS** **21<sup>st</sup> Edition | 25 - 26 May 2022** Prishtina, Kosovo

EXPOKOS Fair is the most important and promotional event in the Western Balkans countries.

**With its 21<sup>st</sup> edition happening on 25 – 26 May 2022 in Prishtina, EXPOKOS covers the fields of Construction, Energy, Mining & Safety and Security.**

EXPOKOS is well-known as an efficient place for finding business partners and new customers. A trade fair where a large number of national pavilions, professional visitors and decision-makers come together.

EXPOKOS is a special opportunity, complemented with the additional conference focused on Western Balkan enterprises, which will guarantee further attention and the presence of numerous visitors.

## WHY EXHIBIT AT EXPOKOS FAIR?

Strong interaction between exhibitors and professional visitors

Gate to a fast-growing market in the whole region

Face to face meetings with the largest distributors

Decision Makers' presence

Even more...

## WHO WILL PARTICIPATE AT EXPOKOS 2022?

National pavilions from Balkan and Europe.

Famous world companies.

Professional visitors from Kosovo, the region, Europe, and Asia

## PARALLEL ACTIVITIES AT THE EXPOKOS FAIR

Press conferences

B2C, B2B and B2G meetings

Possibility of matchmaking

Professional and informative business events; seminars, workshops, conferences by professionals in the field of construction, energy and real estate

Best practices in doing business in Balkans

## SUPPORTING INSTITUTIONS AND ORGANIZATIONS:

Government of the Republic of Kosovo

International and regional Chambers of Commerce

## B2B PLATFORM SERVICE

Our 365 days of Business-to-Business support for our exhibitors is the best way to find your best potential business partner in Kosovo and our neighbor countries.

**All participating companies who subscribe within the deadline for the upcoming 21<sup>st</sup> Edition of EXPOKOS Fair, from 25 - 26 May 2022 in Prishtina, will benefit from B2B service on a daily basis for a year-long free of charge.**

Benefits will be for the companies who book their booths **today** and use our support in getting more ideal business partners any time **tomorrow**.



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## EXHIBITION PROGRAM

## CONSTRUCTION

Building materials; building systems and equipment; raw material; prefabricated building; chemical auxiliaries for the industry; isolation, heating and sanitary technology; electrical installation; ceramics; doors and windows; metal processing; house and buildings decoration; road construction; glass facades; glass building materials; roof construction; street and park lighting; lifts; interior work; natural stones; stainless steel; recycling, etc.

## ENERGY & MINING

Electric power industry; Alternative energy from: wind, water, solar, gas, coal, oil and fuel; Gas stations and bases; Ministries and institutions of energy; Mining and minerals; Smelting; Machinery for mineral processing; Machinery for opening mining halls; Drilling machinery; Mineral transporting machinery; Working tools and security equipment for mining, etc.

## MACHINERY

Quality control equipment, Instruments and measuring machinery; Analytical apparatus; Automatic and robotic; Metals and non-metals equipment; Hydraulic equipment; Industrial machinery and equipment; Metallurgy, Foundry; Plastic and chemical industry; Manufacturers; Telecommunication companies; Transport and equipment for transport, etc.

## SAFETY AND SECURITY

Access Control; Biometric Technologies; Building Management Systems; Certification & Quality Control; Commercial & Residential Security; Digital Surveillance Systems; Document Security; Emergency Alarm & Warning Systems; Guard Tour Systems; Hardware Security; Identification Devices & Systems; Information & Network Security; Lens & LCD Display; Networking Surveillance Systems, etc.





# HIGHLIGHTS

**Presentations about the development trends of collective constructions and their impact on the urban plan of cities.**

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**Educational seminars by experts in the field of construction, energy and technical appliances**

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**Waste and recycling trends to watch in 2022**

**Discussion on ecological construction**

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**Conferences on the potential growth of renewable energy in kosovo**

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**Safety and security in the workplace and beyond premises.**



# TESTIMONIALS

## **Mr. Shpend Ahmeti**

Former Mayor of Pristina

“I am glad to be here in the inauguration of international fair of construction, technique, energy, mining furniture and real estate EXPOKOS. I would like to emphasize that is an honor for the city of Prishtina to have such a fair, taking place here. The fair serves for strengthening the cooperation between firms from Kosovo with foreign ones.”

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## **Mr. Tomislav Zvonimir Vencel**

ProAkustik Security, Croatia

“We will be here next time too, because we are very satisfied with the organization and everything. We have a lot of interest here, and of course we will be here again.”

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## **Mr. Zoran Vodopija**

Former Ambassador of the Republic of Croatia in Kosovo

“It is a great pleasure for me to assist in the opening of this event. Croatia is present at this exhibition every year, and this is the fourth time that we participate here, and as far as I know, the results of the previous fairs have been very good for Croatian companies as well as for Kosovar ones.”

## **Mr. Christos Farmakis**

Counselor for Economic & Commercial Affairs,  
Greek Liaison Office in Pristina

“I would like to congratulate the organizers for this exhibition and also the TIF from Thessaloniki, who offered the opportunity to the Greek companies to be present here by unveiling and promoting their various products. This is something which is happening continuously and we will support it also in the future.”

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## **Mr. Philippe Suinen**

CEO of AWEX (Wallonia Foreign Trade and Investment Agency),  
Belgium

“Here I see that there are many opportunities for Belgium and Kosovo together to create a new win-win situation.”

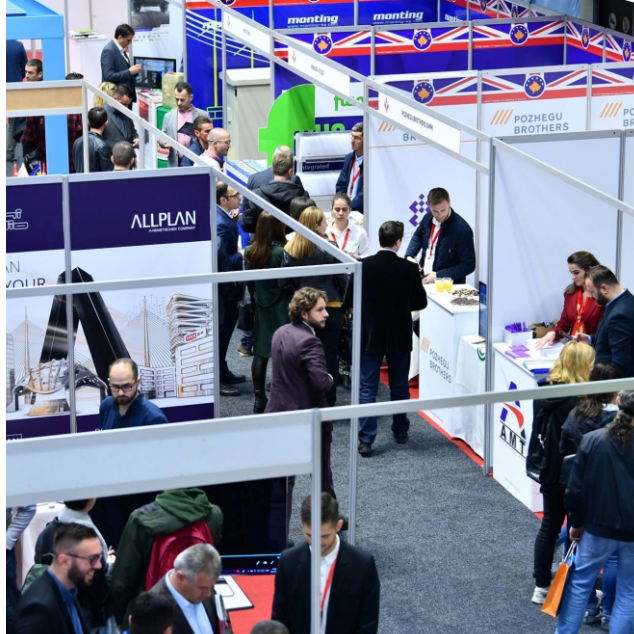
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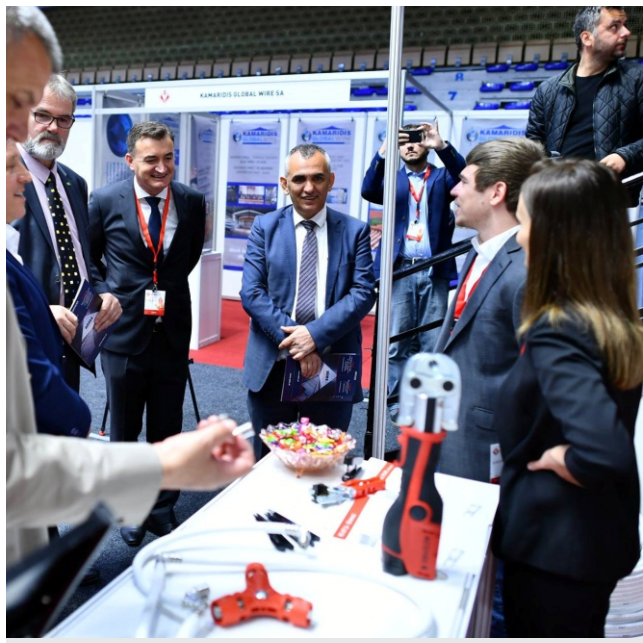
## **Mr. Turker Sankardes**

Daf Kilit, Turkey

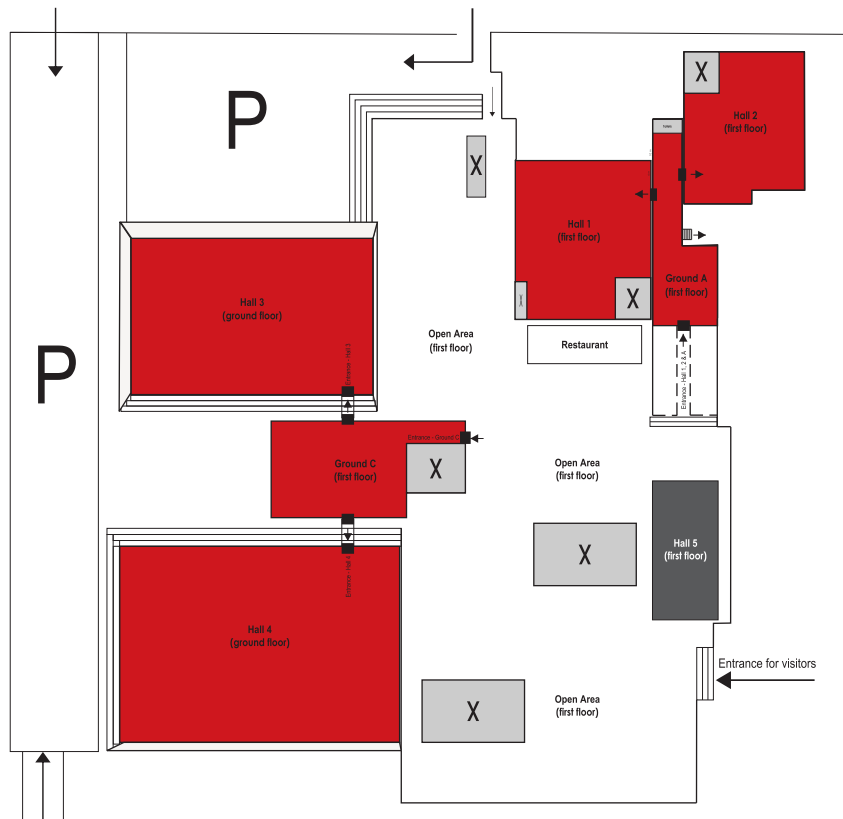
“Kosova is a very important country in the Balkans for us. From here we are planning to send our products to all the Balkan countries, because Kosova is in the middle of the region. Therefore, it is very important, that is why we are here.”

# PHOTO GALLERY FROM PREVIOUS EDITIONS OF EXPOKOS FAIR





# FAIR GROUND PRISHTINA



## INDEX

### Fair Ground Prishtina

Total Exhibition Area = 20.000 m<sup>2</sup>

Total Indoor Area = 11.000 m<sup>2</sup>

Total Outdoor Area = 9.000 m<sup>2</sup>

## INDEX

- Indoor exhibition halls
- Indoor montage exhibition halls
- Open exhibition area



# EXPOKOS

## IMPORTANT INFORMATION FOR FACILITATING YOUR PARTICIPATION AT EXPOKOS 2022

In order to establish the most successful, productive and professional exposure at EXPOKOS 2022, please do not hesitate to contact CEO team. We will be happy to assist you.

Reserve your space on time by contacting us or our partner in your country:



Congress & Event Organization

**tel:** +383 (0) 38 516 013

**mob:** +383 44 629 916

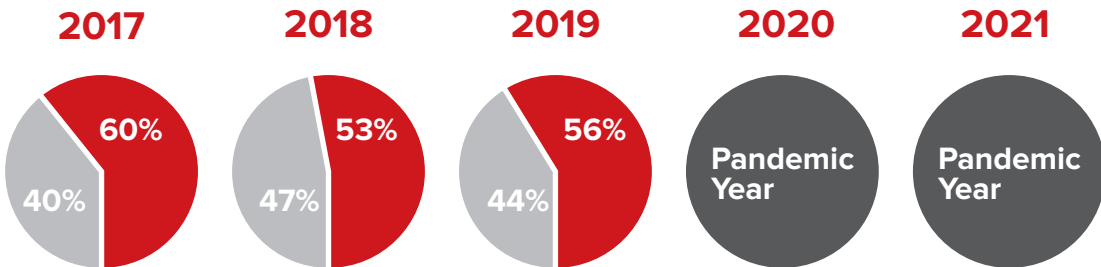
**e-mail:** [info@ceokos.com](mailto:info@ceokos.com)

**web:** [www.ceokos.com](http://www.ceokos.com)

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# STATISTICS FROM PREVIOUS EDITIONS OF EXPOKOS FAIR

## EXHIBITORS



■ Local Exhibitors

■ International Exhibitors

■ No Data - Pandemic Year

EXPOKOS	2017	2018	2019	2020	2021
Number of Exhibitors	273	304	250	/	/
Local Exhibitors	40%	47%	56%	/	/
International Exhibitors	60%	53%	44%	/	/

## NR. OF PARTICIPATING COUNTRIES:

**EXPOKOS 2017 - 14** - RKS, AL, AT, BG, HR, CZ, DE, GR, HU, IT, MK, SI, RS, TR

**EXPOKOS 2018 - 13** - RKS, AL, AT, HR, DE, GR, PL, HU, IT, MK, FR, SI, RS

**EXPOKOS 2019 - 14** - RKS, AL, USA, AT, HR, DE, GR, CZ, HU, IT, MK, FR, SI, RS

**EXPOKOS 2020 - Pandemic Year**

**EXPOKOS 2021 - Pandemic Year**

# WHY SHOULD YOU EXHIBIT AT EXPOKOS FAIR?

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## Network Expansion

A strong interaction between exhibitors and professional visitors – including decision-making level individuals.

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## B2B Services

Find your best potential business partner in Kosovo and our neighbor countries through our B2B Services

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## Addressing topics of global impact

Insights on Recycle, Enviromental and Safe & Security topics and their framing into today's business culture.

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## Paralel Activities

Conferences, B2C, B2B, B2G, Seminars, Workshops, Business Consulting, Info Sessions, etc.

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